

WHAT CHEFS WANT

Colorado Local Food Guide 2025



version: 11 April 2025

Welcome!

This guide serves What Chefs Want's current and prospective customers in helping you meet your local sourcing goals.

Setting a local food plan with us will help you use more foods that come from Colorado.

Let's partner as you serve more local food and tell the stories behind it. We'll help communicate the shared impact that results for your diners, local farms, and regional communities.

What's Inside:

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About Us

Farmers Produce. Chefs Create. We Connect.



What Chefs Want's Local Food Connection program is the foremost distribution solution for those who want to know where their food comes from - and to share the stories behind it. We offer a platform of solutions so that our customers can choose the very best products to meet their own definitions and needs for local by state, by location, by farm type, by growing practice, or by story. We were founded as a stand-alone food hub with a mission to build long-term growth for small and mid-sized farms and artisans. We're a resource, a solution, and a partner to those who care about building small food systems together in a way that meets the real needs of a bigger distribution world.









Farmers Produce. Chefs Create. We Connect.

Creating a system that works for those at both ends - local food producers and buyers

Values-Driven

We provide extra support for small/medium-sized farms, artisans, and special interest/minority groups, like veterans.

We help customers align with their own values through mindful sourcing assistance.





Education-Driven

We train farms and artisans for growth in distribution.

We assist customers in planning for & finding unique local products effectively.

Traceable & Transparent

Our producers stay connected to where their food goes and how it's used.

We ensure customers know where and by whom their food is sourced, so they can share with their dining patrons.



version: 11 April 2025

Communicating Our Impact

Because we are Values-Driven, we dedicate significant resources to making an impact in the communities we serve.

We know you do, too.

And it's incredibly important to be able to share our success stories together.

WHAT CHEFS WANT

What Chefs Want (WCW) shows our love to Colorado by creating a system that serves local food producers, chefs, and other customers.

In 2024, WCW:



worked with 71 local Colorado producers,

to our regional network, which includes 3,475 customers!

sold over \$5.5M of CO product,

or more than 15K cases!





And we're just getting started!





Our Colorado Growers

| Grower | Location | Available Products Include |
|-------------------------------|--------------|--|
| Colorado Fresh Enterprises | Denver | Processor of Colorado (and Other) Fresh Produce |
| Hirakata Farms | Rocky Ford | Rocky Ford Melons |
| Hoffman Farms | Greeley | Colorado Speciality Melons |
| Dionisio Farms & Produce | Pueblo | Colorado Watermelons |
| Williams Orchards | Orchard City | Colorado Apples, Peaches, and Orchard Fruits |
| Talbott Mountain Gold | Palisade | Palisade Peaches and Orchard Fruits |
| Clark Family Orchards | Palisade | Palisade Peaches and Orchard Fruits |
| Hulteen Orchards | Austin | Colorado Peaches and Orchard Fruits |
| Fuller Orchards | Palisade | Palisade Peaches and Orchard Fruits |
| Black Bear Orchards | Palisade | Palisade Peaches and Orchard Fruits |
| Rogers Mesa Fruit Company | Hotchkiss | Colorado Peaches and Orchard Fruits |
| Kokopelli Produce | Palisade | Palisade Peaches and Orchard Fruits |
| Rancho Durazno | Palisade | Palisade Peaches and Orchard Fruits |



Our Colorado Growers 2025

| Grower | Location | Available Products Include |
|----------------------|-------------|--|
| Fagerberg Produce | Eaton | Colorado Carrots / Root Vegetables |
| Hoffman Farms | Greeley | Colorado Carrots / Root Vegetables |
| Hungenberg Produce | Greeley | Colorado Carrots / Root Vegetables |
| Tuxedo Corn Company | Olathe | Olathe Sweet™ Sweet Corn |
| Petrocco Farms | Brighton | Colorado Sweet Corn |
| Milberger Farms | Pueblo | Pueblo Chiles & Colorado Summer/Fall Vegetables |
| DiSanti Farms | Pueblo | Pueblo Chiles & Colorado Summer/Fall Vegetables |
| Hoffman Farms | Pueblo | Colorado Summer/Fall Vegetables |
| Petrocco Farms | Brighton | Colorado Summer/Fall Vegetables |
| Star Farms | Brighton | Colorado Summer/Fall Vegetables |
| Strohauer Farms | La Salle | Colorado-Grown Potatoes |
| RPE Inc | Monte Vista | Colorado-Grown Potatoes |
| Jones Farms Organics | Hooper | Colorado-Grown Potatoes |



Our Colorado Growers 2025

| Grower | Location | Available Products Include |
|-------------------------------------|--------------|-----------------------------------|
| Rocky Mtn Pumpkin Ranch | Longmont | Colorado Winter Squash / Pumpkins |
| Hoffman Farms | Greeley | Colorado Winter Squash / Pumpkins |
| Star Farms | Brighton | Colorado Winter Squash / Pumpkins |
| Kalera | Aurora | Colorado Salad Mix |
| Gotham Greens | Windsor | Colorado Lettuce and Salad Mixes |
| Petrocco Farms | Brighton | Colorado Lettuce |
| Hazel Dell Mushrooms | Fort Collins | Colorado Mushrooms |
| Osage Gardens, now via Coosemans | New Castle | Colorado Herbs |
| Petrocco Farms | Brighton | Colorado Herbs |
| Star Farms | Brighton | Colorado Herbs |
| Infinite Harvest | Denver | Colorado Microgreens |
| Kalera | Aurora | Colorado Microgreens |
| Sprouts Extraordinaire | Denver | Colorado Sprouts |

LOCAL FOOD



Colorado-Grown Produce Opportunities

From Our 30 CO Vendors | 2025

Specific Seasonality and Pack to Be Discussed

These Are All Items We <u>Can</u> Consider – We Are Not Necessarily Sourcing Every Item Unless Requested

June and July Colorado Fruit

Cherries – June 15 to beginning of July **Apricots** – June 15 to beginning of July **Plums / Early Golden** – Mid-July (Limited) **Peaches** – Late July



Limited July into August Hybrid Orchard Fruit – Special Orders Pecoum (2 varieties), Cherry/Plum, Apricot/Plum, Nectarine, Satsuma Plums

August, September Colorado Orchard Fruit

Peaches – Late July through mid-September
Shiro Plums – Mid-August (Limited)
Bartlett Pears – Mid August through September (Weather Dependent)
Elephant Heart Plums – End of August (Limited)
Various Colorado Apples – Beginning September

October and November Colorado Orchard Fruit

Various Colorado Apples – As Supplies Last

In Development

Colorado Peach Puree Frozen Sliced Colorado Peaches





Colorado-Grown Produce Opportunities 2025

Colorado Spring Vegetables Asparagus

Colorado Summer Melon

Seedless Rocky Ford Watermelons – Large and Mini Rocky Food Cantaloupe Colorado Conventional Watermelon Red Season Harvest Moon Watermelon Tuscan Cantaloupe

Colorado Summer/Fall Vegetables

"Spring Onions" – Red, Yellow, White Broccoli Cauliflower – White Cauliflower – Purple Cauliflower – Orange / Yellow Bok Choy Cabbage – Green Cabbage – Red Cabbage – Napa Cucumbers Squash – Mexican Gray Squash – Zucchini Medium + Fancy Squash – Yellow Medium + Fancy Green Beans

Peppers – Green Bell Peppers – Red Bell Peppers – Pueblo Chile Peppers – Big Jim Peppers – Marconi Sweet Italian Peppers – Sweet Red Anaheim Peppers – Poblanos Peppers – Serranos Peppers – Hungarian Hot Wax Celery Pascal Celery for Thanksgiving Brussels Sprouts for Halloween to Thanksgiving

Colorado Tomatoes Multicolored Cherry Tomatoes Red Cherry Tomatoes Heirloom Tomatoes (Volume to be Confirmed)

LOCAL FOOD CONNECTION



Colorado-Grown Produce Opportunities

2025

Local Summer Sweet Corn

Olathe Sweet[™] Sweet Corn Colorado Sweet Corn

In Development – Fresh + Frozen

Shucked Olathe Sweet[™] Sweet Corn Shucked and Cut Olathe Sweet[™] Sweet Corn Cobettes

Colorado Winter Squash and Pumpkins

Calabacita Delicata Squash Soup Pumpkin (to be confirmed) Heirloom Pumpkins Many Other Pumpkin Options

Colorado Potatoes

Yukon Gold – Various Sizes Russets – Various Sizes Red Potatoes – Various Sizes Little Yellow Potatoes Fingerling Potatoes + Mixed Fingerlings White Mixed Fingerlings Tricolor Mixed Fingerling One-Bite Medley Potatoes

Check the <u>CO Proud Produce Calendar</u> for general seasonality of these items!

Colorado Carrots

Orange Bulk Carrots Multicolored Bulk Carrots "Colorado Flag" Bulk Carrots – Red, White, Purpleish-Blue "Short Cut" Ready to Eat Carrots





Colorado-Grown Produce Opportunities

2025

Other Colorado Root Vegetables

Summer and Fall Sweet Onions Beets - Red Turnips Rutabagas Parsnips Others

Colorado Leafy Greens and Lettuces

Collards Kale – Green Curly Kale – Lacinato Bunched Spinach (Curly Leaves, With Stems)

Colorado Herbs

Parsley – Flat **Parsley** – Curly **Cilantro** Others as Requested

Colorado Microgreens

All Kalera Microgreens Can Be Available All Infinite Harvest Microgreens Can Be Available

Colorado Mushrooms

Oyster Shiitake Chef Mix Royal Trumpet Lions Mane Maitake

Colorado Pulses Dried Pinto Beans

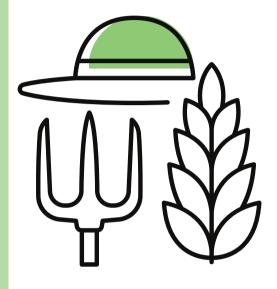




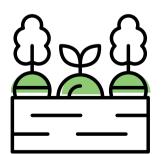
Local Grower Profiles

What Chefs Want works with 50 local food businesses in Colorado, including 30 produce growers!

We recently caught up with just a few of them at the CO Fruit and Vegetable Growers Association meetings to bring you an update on what they have for you this season, their favorites, and their farm stories.



Local Growers Featured in the Profiles in This Section



- Clark Family Orchards
- CO Fresh Enterprises
- DiSanti Farms
- Hirakata Farms
- Hoffman Farms

- Kalera
- Milberger Farms
- Talbott Farms
- Tuxedo Corn





CLARK FAMILY ORCHARDS

Palisade, CO



Clark Family Orchards is a family-owned farm founded by James A. and Phoebe Clark in 1897. Today, the farm is managed by the fifth and sixth generations of the Clark family, with the seventh growing up on the farm now.

MORE ABOUT THE GROWER

Orchard founder James A. Clark was inspired to start growing peaches after tasting the best peach he ever had while traveling through the Palisade vinelands. Today, the farm spans about 140 acres, primarily growing peaches, as well as pears, apricots, cherries, and plums. Clark Family Orchards is known for its commitment to quality and local community support, supplying produce to local school markets and retailers. They also recently opened a distillery, producing brandy and other spirits from peach hulls, and the farm is home to a beautiful wedding venue.

CHECK OUT THEIR

Palisade peaches and limited quantities of pears, apricots, cherries, and plums



FARMER FAVORITE

Chris Schmalz (6th generation) "It's always 'the last peach I ate.' That's a favorite quote of my father-in-law's, and it's true!"



CO FRESH ENTERPRISES

Denver, CO



Jaime Teran and Abby Aceves founded Colorado Fresh Enterprises in 2019 with a focus on beef, pork, and chicken. Since then, they have grown to meet the processing needs of clients across the state, including cut produce.

MORE ABOUT THE ARTISAN

During the COVID-19 pandemic, the company provided cooked meat for local food boxes distributed across the state. They quickly expanded their operations to include a wide range of products, including burritos, sandwiches, sauces, salsas, and sliced and chopped produce. Colorado Fresh Enterprises is excited to expand service of school programs like the Fresh Fruit and Vegetable Program (FFVP) and DOD Fresh through their prep kitchen. The company is known for their innovative approach, constantly developing new products like pink pineapple packs. They are committed to supporting local markets and communities, providing fresh products to schools and retail customers.

CHECK OUT THEIR

fresh-cut fruits and vegetables



VENDOR FAVORITE Abby Aceves (L)

"People love our trays of fresh pico de gallo and our pink pineapple packs!"





DISANTI FARMS

Pueblo, CO



DiSanti Farms is a fifth-generation family farm, established in 1890. The farm specializes in cilantro, zucchini, yellow summer squash, green onions, and Pueblo chilies, a local favorite.

MORE ABOUT THE GROWER

DiSanti Farms is a women-owned business, led by matriarch Roseanne and managed by the fresh-faced team of her three adult children. The farm is known for its robust, experienced workforce and a diverse crop mix of vegetables grown on about 600 acres. DiSanti Farms prides itself on its family-oriented approach, and the youngest generation (school-aged) gets in on the family business by tending their own experimental plots to keep things interesting (most recently, they tried carrots!). The farm has recently expanded its crop rotation and regenerative agriculture practices, ensuring sustainability for the young farmers in the family and for future generations in the region. DiSanti Farms also have a farm market where they roast chilies, creating a unique cultural experience.

CHECK OUT THEIR

cilantro, zucchini, yellow summer squash, green onions, Pueblo chilies, and other peppers



FARMER FAVORITE

Dominic DiSanti "Deciding which crop is my favorite is very difficult—it is like picking your favorite child! I am passionate about peppers."





HIRAKATA FARMS

Rocky Ford, CO



Hirakata Farms spans 1,200 acres in the Arkansas Valley of Colorado and is renowned for its high-quality melons. The farm is deeply rooted in tradition, with a strong emphasis on family and community.

MORE ABOUT THE GROWER

Tatsunosuke Hirakata established Hirakata Farms with his son Keiji after settling in Rocky Ford in the early 1900s. Now, cousins Michael and Glenn Hirakata manage the operation alongside Michael's 85-year-old father. Hirakata Farms is an active participant in the Colorado Proud program and a member of the Rocky Ford Growers Association, whose members stringently adhere to produce safety and integrity procedures. Hirakata Farms is known for their personal watermelons and cantaloupes, prized for their exceptional flavor. The farm also grows a variety of other melons and chilies, catering to the local Colorado market. Michael finds great joy in witnessing the growth cycle of their crops, from seed to harvest, and values the peaceful moments on the farm.

CHECK OUT THEIR

Rocky Ford melons



FARMER FAVORITE

Michael Hirakata "Organic personal watermelons, because of the taste. That's tied with the organic cantaloupe, based on pure flavor."





HOFFMAN FARMS

Greeley, CO



Hoffman Farms has been active since 2014, but the owners' family has been farming in Colorado since 1903. Managed by Hanmei and Derrick Hoffman, the operation produces fruits and vegetables on about 100 acres.

MORE ABOUT THE GROWER

Hoffman Farms grows a range of crops, including sweetcorn, tomatoes, green peppers, cucumbers, green beans, watermelons, pumpkins, and potatoes. Derrick, who has a background in education and tech, and Hanmei, who grew produce with her grandparents in rural China as a child, bring a unique blend of experiences to their farming practices. The farm focuses on providing fresh produce to local schools through Farm to School programs, ensuring that students have access to healthy, locally grown food. The Hoffmans are pleased to see the number of salad bars and fresh food in school foodservice grow exponentially over the past decade they've been serving schools, and they're excited to continue meeting the wider demand for local food in CO.

CHECK OUT THEIR

onions, cherry tomatoes, and Colorado tricolor carrot mix



FARMER FAVORITE

Derrick Hoffman (L) "Celery. I like how it looks in the field." Hanmei Hoffman (R) "Watermelon! We grow a lot of melons. And our three girls like melons, too."



KALERA Aurora, CO



Kalera is a vertical farming company dedicated to providing fresh, local greens year-round. Utilizing advanced hydroponic technology, Kalera grows a wide variety of lettuces, herbs, and microgreens.

MORE ABOUT THE GROWER

Kalera grows in meticulously monitored indoor conditions in their 100,000-square foot, high efficiency facility. This innovative approach allows them to use 99% less land and 97% less water compared to traditional farming methods. The farm's controlled environment allows them to work with the life cycle of plants to yield exceptional flavor and extended shelf life. Kalera's produce is known for its rich flavor and high nutrient content, making it a favorite among chefs, school foodservice, and local communities alike. The company is committed to sustainability and food safety, ensuring that their greens are harvested at peak freshness and delivered to customers with minimal environmental impact.

CHECK OUT THEIR

fresh-cut fruits and vegetables



FARMER FAVORITE

Steve Janedis (VP of Sales) (R) "The category is microgreen, and that's because I consume them as if they're a leaf salad. Lemon juice, honey, sliced almonds, that's it!"

LOCAL FOOD

WHAT CHEFS WANT

MILBERGER FARMS

Pueblo, CO



Shane Milberger started Milberger Farms nearly 40 years ago, while still in high school, and it remains a family-run operation, now encompassing 400 acres.

MORE ABOUT THE GROWER

Milberger Farms is a true family affair, with Shane's sons, Dalton and Drew, playing key roles —Dalton manages the farm while Drew runs the bakery and store. Milberger Farms is known for its diverse offerings, including a produce stand, bakery, and even seafood! The farm is particularly famous for its Pueblo chilies, which are celebrated for their unique flavor due to the region's temperature fluctuations. The Milbergers enjoy every aspect of farming, from tillage to harvest, and value the close relationships built with customers over the years.

CHECK OUT THEIR

squash (including regional favorites!), Pueblo chilies, other peppers, spring onions, beets, and beans



FARMER FAVORITE

Dalton Milberger (R) "Our chilies. Partly because we're in Pueblo, and that's what you do: chili. But they're also so versatile. You can put them with anything!"





TALBOTT FARMS

Palisade, CO

Talbott Farms has a rich history dating back to 1907, when the Yeager family first settled in the area. Today, the family farm spans 500 acres of peaches and 180 acres of wine grapes, making it one of the largest producers of both crops in the region.

MORE ABOUT THE GROWER

Talbott Farms has evolved over more than a century into a multi-generational operation, with the Talbott family marrying into the Yeager family and expanding the business. Today, Talbott Farms is managed by the fifth and sixth generations and continues the family legacy of agricultural land preservation in the area. Talbott Farms is known for its high-quality peaches, wine grapes, and cider, and has recently started producing its own wine under the Centennial Cellars label and hard cider under the Talbott Cider Company label. The farm also operates a farmstand and taphouse, offering fresh fruit and cider year-round.

CHECK OUT THEIR

Palisade peaches and apples



FARMER FAVORITE

Nathan Talbott (L) (5th gen)

"When you look at that peach, you say, you've been really good to us."





TUXEDO CORN

Olathe, CO

Tuxedo Corn has been a family business for over 40 years, with multiple generations in CO farming. Tuxedo is the exclusive grower of Olathe Sweet[™] sweet corn.

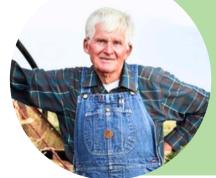
And, remember, if it doesn't have two "sweet"s in the name, it's not Olathe Sweet™ sweet corn!

MORE ABOUT THE GROWER

John Harold established Tuxedo Corn after moving to the Uncompahgre Valley in the 1970s. There, John and his wife Donna raised three sons, John William, David, and Joseph, who are all actively involved in the business. The family works with a skilled team and employs technological advancements to ensure that each ear of their Olathe Sweet[™] sweet corn is hand-picked and fresh. Tuxedo has a proprietary method of selecting varieties for culinary and taste qualities above all else, choosing those that are creamy, tender, and sweet, as well as non-GMO. The Harold family also has a passionate commitment to community and social responsibility. Tuxedo Corn is a Fair Food-certified farm, and the Harolds are committed to positive environmental impact through practices that build soil and reduce pesticide use.

CHECK OUT THEIR

Olathe Sweet™ sweet corn



FARMER FAVORITE

John Harold "Grilled Olathe Sweet™ sweet corn in the husk. P.S. Don't overcook it! When kernels are brightly colored, it's ready to serve."

LOCAL FOOD CONNECTION

WHAT CHEFS WANT

Our Colorado Ranchers, Fisheries, & Cured Meat Artisans

2025

| Rancher | Location | Available Products Include |
|--|----------|--|
| Colorado Catch | Sanford | Colorado Seafood |
| Red Bird Chicken | Denver | Colorado-Processed Chicken |
| Brunson Meat Co. | | Colorado-Raised Pork (Produced in South Dakota) |
| Elevation Charcuterie and Artisan Meats | Denver | Colorado Salumi and Charcuterie |
| Il Porcellino Salumi | Denver | Colorado Salumi and Charcuterie (Ingredients Sourced Beyond CO) |
| River Bear American Meats | Denver | Colorado Salumi and Charcuterie (Ingredients Sourced Beyond CO) |
| Tender Belly | Denver | Colorado Salumi and Charcuterie |



Our Colorado Dairies & Food Artisans

| Artisan | Location | Available Products Include |
|-------------------------------------|--------------|--|
| Colorado Food Enterprises | Denver | Packer of Sauces, Soups, etc. Can Use Colorado Ingredients |
| Meadow Gold Dairy | Englewood | Colorado Dairy |
| Morning Fresh Dairy | Bellvue | Colorado Dairy |
| Royal Crest/Farmer's All Natural | Denver | Colorado Dairy |
| Bow & Arrow Brand | Towaoc | Colorado Grains |
| Dry Storage | Boulder | Colorado Grains |
| Nita Crisp Crackers | Fort Collins | Colorado Grains |
| Raquelitas Tortillas | Denver | Colorado Tortillas |
| Rudi's Bakery | Boulder | Colorado Bakery |





Our Colorado Dairies & Food Artisans 2025

| Artisan | Location | Available Products Include |
|-----------------------------|------------|-------------------------------|
| Healthy Harvest Productions | Berthoud | Colorado Non-GMO Cooking Oils |
| Lost Sauces | Edgewater | Colorado Pantry |
| Rice's Lucky Clover Honey | Greeley | Colorado Honey |
| Bonfire Burritos | Golden | Colorado Pre-Made Meals |
| VKGG, Inc. | Englewood | Colorado Pre-Made Meals |
| Bhakti, Inc. | Boulder | Colorado Beverages |
| Big B's Fruit Co. | Hotchkiss | Colorado Beverages |
| Frescos Naturales | Boulder | Colorado Beverages |
| Sherpa Chai | Louisville | Colorado Beverages |
| Teatulia Organic Teas | Denver | Colorado Beverages |





What's Next: See For Yourself!

Browse Our Products on the Web Portal

Check out all the amazing local Colorado products we have for you in our online catalog. You can find enough information to get you started as you imagine delicious local menus! whatchefswant.cutanddry.com



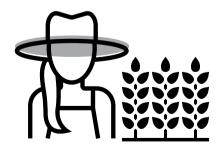


(303) 412-6232 + whatchefswant.com

Our digital ordering portal and WOW! customer support is available around the clock to help. **Call. Text. Chat. Email.** Anytime, from anywhere. We take a team approach to serving you.

Local Food Connection Program

Our small-but-focused team of local food specialists has several decades' experience working in local food across the region.









Our CO Facilities

Colorado Hub: Denver, CO 80216

Other CO-Serving Distribution Centers and Cross-Docks: Colorado Springs and Grand Junction



whatchefswant.com

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